



6th AFRICA LPG SUMMIT 2019

Developing Key Success Factors for a Sustainable LPG Business in Tanzania and in East Africa

03 - 04 July 2019 | Mlimani City Conference Center Dar Es Salaam, Tanzania

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AGENDA DAY 1 | 03 July 2019

08.30 Registration

09.00 **Opening Remarks: Tanzanian Government, Communities And LPG Industry Together For Sustainable And long term Success In Tanzania And East Africa**

Suggested special guests:

- Welcome from the organizer, **LPG Summit**
- Ministry of Energy / Ministry of Environment
- **Global LPG Partnership**
- **World LPG Association (WLPGA)**
- **Petroleum Institute of East Africa (PIEA)**
- **Petroleum Bulk Procurement Agency (PBPA)**
- **Energy and Water Utilities Regulatory Authority (EWURA)**

09.20 - 09.45 **Keynote: Driving Economic Growth Through LPG Skill Transfer, Knowledge Sharing For All Stakeholders And The Empowerment Of Women**

Suggestion:

- Key sponsor

09.45 - 10.30 **Supply, Demand And Pricing Outlook: The Impact Of International LPG Markets On East Africa**

David Appleton, *Senior Analyst, Argus Media*
=> Followed by a Q&A.



10.30 - 11.00
Tea Break At The Exhibition With Minister + Press

11.00 - 12.30 **How can we enhance further the opportunities needed within our communities to ensure a sustainable business and a successful community?**

A new era of optimism and strength has emerged over the past 3 years in Tanzania and in East Africa towards growth, empowerment of people, development of existing skills, learning, and knowledge sharing towards a more prosperous environment for all communities. The LPG business is fostering a knowledge centre approach to business and ensuring communities are armed with skills necessary to be successful.

Discussion: *How can the East Africa LPG industry along with government and communities capture this specific opportunity for all involved? How can we all communicate with each other in a better way? How can all stakeholders in government, industry, and others work together to ensure the viability of economic growth whilst ensuring and creating opportunity at local level and then growing that opportunity into something more? How can we create an environment of empowerment for everyone working within the LPG business?*

Suggested Moderator:

- Tanzania LPG industry leader

Suggested Panelists:

- **Tanzanian Energy Ministry**
- **Tanzanian Social Ministry**
- **Tanzanian Health Ministry**
- **Tanzanian LPG industry companies**
- **DG: Petroleum Bulk Procurement Agency (PBPA)**
- **DG: Energy and Water Utilities Regulatory Authority (EWURA)**
- **Malawi: National company**
- **Rwanda: Regulatory authority**
- **Representative from: Uganda / Zambia / Kenya**
- **World LPG Association (WLPGA)**
- **Global partnership for LPG**



12.30 - 14.00
Lunch And A Tour Of The Exhibition

14.00 - 16.00

A Tough financial environment can create opportunity - Ensuring the market quality and sustainability in Tanzania and East Africa through key success factors

The priority of the LPG business in Tanzania and East Africa is to foster a dialogue with all parties at every level involved in the industry from the government, the distributor, the community, the sellers in order to create a priority of economic growth for all communities using LPG, to invest into the communities, to ensure passion for our planet, respect for all people and in everything we do. In order to grow, we need to attract the investment necessary towards a sustainable growth. Investment into our businesses generates job creation and both direct and indirect.

Discussion: *How can we as in industry in the region give assurances that we are ready for investment even though its a starting phase. How can we work closely with government and in local communities in order to secure the investments necessary to ensure a better infrastructure, more training, good industry practices and safety. Why are these funds necessary to ensure the development of the business. What do development organisations expect to see? What do private banks expect? How can all stakeholders together make good use of the investment towards success and sustainability? The focus of this panel discussion is to look at key success factors that will attract investment, how to ensure the most optimized channeling of those funds within the communities and how to encourage and foster a working together.*

Suggested Moderator:
Stanbic Bank

Suggested Panelists:

- **Financing organisations**
- **Micro financing organisations**
- **Standard Bank**
- **World Bank**
- **ADB**
- **Traders**
- **Shippers**
- **Development**
- **Tanzanian LPG Industry**



16.00 - 17.00
Networking In The Exhibition



18.00 - 21.00
Cocktail

Panel Discussion

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AGENDA DAY 02 | 04 July 2019

09.00 -
09.30 **Registration**

09.30 -
10.00 **Keynote Day 2: Highlighting safety as the number one priority in the LPG industry**

10.00 -
11.00 **Technology as a means to boost access and safety to LPG in Tanzania**

How the IoT can make a significant contribution to good industry practices and at the same time make LPG more accessible to low income households.

Moderator:
Michael Kelly, Deputy Managing Director, WLPGA

Panelists:

- Envirofit
- Paygo Energy
- ISA
- Tanzanian LPG Industry

Panel Discussion



11.00 - 11.30
Tea Break At The Exhibition

11.30 -
13.00 **Workshop: Cooking for Life**

Speaker:
Michael Kelly, Deputy Managing Director, WLPGA



13.00 - 14.00:
Lunch

14.00 -
15.30 **Promoting the other uses for LPG in Tanzania and East Africa**

Moderator:
Michael Kelly, Deputy Managing Director, WLPGA

Suggested Panelists:

- Autogas
- Powergen
- Residential

Panel Discussion

15.30 -
16.00 **Wrap Up Of Both Days**

Michael Kelly, Deputy Managing Director, WLPGA

