



2nd AFRICA LP GAS SUMMIT 2015

KEYS TO UNLOCKING LPG CONSUMPTION IN AFRICA

22 – 26 June 2015, Nairobi - Kenya
Safari Park Hotel | Muthaiga Golf Club

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— LP GAS AFRICA'S SCHEDULE —

AFRICA LP GAS WEEK | SCHEDULE AT-A-GLANCE

	22 JUNE	23 JUNE	24 JUNE	25 JUNE	26 JUNE
MORNING	Pre-Conference Networking Safari Nairobi Safari Park	AFRICA LP GAS SUMMIT Jumbo Ballroom, Safari Park Hotel	AFRICA LP GAS SUMMIT Jumbo Ballroom, Safari Park Hotel		PIEA / LPG Academy Training Jumbo Ballroom
AFTERNOON	Exhibition Setup	LPG EXCHANGE COCKTAIL RECEPTION National Museum	PIEA / LPG Academy Training Jumbo Ballroom	PIEA / LPG Academy Training Jumbo Ballroom	PIEA Safety Golf Challenge Muthaiga Golf Club
EVENING					

LPG ROAD SHOW

Thika Road - Zimmerman -Githurai - Mwiki - Njiru - Ruai | Kayole - Komarock - Tena - Donholm - Savanna | Gikomba - Eastleigh - Pangani LungaLunga - Pipeline - Fedha - Village | Langata - Rangai - Kiseran - Matasia - Ngong Town

TESTIMONIAL

We has a booth at the 2014 African LPG Summit and were very pleased with the event. Having the opportunity to personally meet and speak with so many potential customers from Kenya and surrounding countries made it very worthwhile attending as there was a good turnout and we made quite a few new connections. The show was well organized, and the venue was attractive. We appreciate all the hard work that went into planning all the hard work that wen into planning such an impressive event. We will be back!

-TROVAN-

FEATURES IN 2015

- * 1st ever LPG Week in Kenya including an LPG Promotion Roadshow throughout the country, throughout the month ending at Safari Park Hotel during the Summit
- * Early delegation commitment and attendance from many African countries including Tanzania, Somalia, Uganda, Mozambique, Nigeria, South Africa amongst others
- * LPG Exchange Cocktail Reception – Companies in LPG Exchange will be exhibiting at the Cocktail Reception at the National Museum giving you a great opportunity to network with all the gas companies in Kenya

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DAY ONE — 23rd JUNE 2015

TOPIC & SPEAKERS		TOPIC & SPEAKERS	
08.30	Registration	12.30	Networking Lunch
09.00	Welcome Remarks: PIEA	14.00	THE ROLE OF LPG IN DEVELOPING AFRICA AND IN IMPROVING THE QUALITY OF LIFE
09.15	Opening Remarks: Ministry of Energy & Petroleum		David Tyler, <i>Director</i> WORLD LP GAS ASSOCIATION
09.30	DEVELOPING SUSTAINABLE LPG MARKETS IN AFRICA	14.30	LEVERAGING PRIVATE FINANCING IN LPG DEVELOPMENT – JOINT VENTURE OPPORTUNITIES
	Alex Evans, <i>Chairman</i> GLOBAL LPG PARTNERSHIP		Manuel Moses, <i>Investment Officer</i> INTERNATIONAL FINANCE CORPORATION (IFC)
10.00	LPG GROWTH AND PROSPECTS IN TANZANIA	15.00	OPTIONS FOR RESOLVING LPG STORAGE AND DISTRIBUTION IN RURAL AFRICA
	Godwin Samwel, <i>Director of Petroleum ENERGY AND WATER UTILITIES REGULATORY AUTHORITY</i>		Eric Batise, <i>CEO</i> SIRAGA
10.30	Networking Coffee Break	15.30	Networking Coffee Break
11.00	LPG GROWTH AND PROSPECTS IN NIGERIA		LPG ASSET MANAGEMENT & LOGISTICS
	To be confirmed	16.00	DISTRIBUTED RETICULATED LPG DISTRIBUTION SYSTEMS
11.30	Panel Discussion AFRICA PERSPECTIVE OF MANAGING DEMAND AND SUPPLY		To be confirmed
	Ada Eze, <i>Managing Director</i> TOTAL KENYA	16.30	HOW TO BUILD BRAND AWARENESS: DIFFERENTIATING YOURSELF IN A COMMODITY MARKET
	Dyson Mweene, <i>Managing Director</i> PES OIL CORPORATION, TANZANIA		Barbara Masin, <i>Vice President</i> TROVAN
	Representative SOUTH AFRICA	17.00	EFFICIENCY AND SAFETY ADVANTAGES OF THE AUTOMATIC / AUTOMATED CYLINDER REFILLING PROCESS
	Nuhu Abubaker, <i>MD/CEO</i> BANNER GAS, NIGERIA		To be confirmed
	Babafemi Olabiyi, <i>LPG Sales & Operations</i> OANDO MARKETING PLC	17.30	End of Conference Day One

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DAY TWO — 24th JUNE 2015

TOPIC & SPEAKERS		TOPIC & SPEAKERS	
08.30	Registration	12.30	Networking Lunch
	INNOVATIVE MARKETING STRATEGIES		NOT ONLY FOR COOKING! INNOVATIVE APPLICATIONS OF LPG
09.00	EXPANDING LPG DISTRIBUTION IN BRAZIL – ENGAGING THE CUSTOMERS TO CHOOSE YOUR BRAND	14.00	EXPERIENCES IN SETTING UP AN LPG TRAINING INSTITUTE IN SOUTH AFRICA TO ENHANCE SAFETY IN THE INDUSTRY
	Jonathan Benchimol, <i>Director</i> FOGAS		Richard Galey, <i>Training Manager</i> LPG SAFETY ASSOCIATION OF SOUTH AFRICA
09.30	THE LATIN AMERICAN LPG EXPERIENCE: SUCCESSFULLY GROWING LPG DEMAND	14.30	CASE STUDY: LPG IN AGRICULTURE
	Diego Alves, <i>Director</i> AIGLP		Lawrence Kinyanjui, <i>CEO</i> GIRASSOL AGRICULTURAL
10.00	MARKETING SAFETY – ENSURING CUSTOMERS USE LPG SAFELY	15.00	CASE STUDY: LPG FOR POWER GENERATION
	Asli Gulcur, <i>Marketing Manager</i> AYGAZ		To be confirmed
10.30	Networking Coffee Break	15.30	Networking Coffee Break
11.00	RETHINKING LPG USE – INTRODUCING MORE EFFICIENT LPG STOVES	16.00	ENVIRONMENTAL IMPACT STUDY ON TRANSPORTATION FUELS – OPPORTUNITIES IN AFRICA
	Daniel Wanjohi, <i>Regional Representative, East Africa</i> GLOBAL ALLIANCE FOR CLEAN COOKING STOVES		Eric Johnson, <i>Director</i> ATLANTIC CONSULTING
	Panel Discussion	16.30	End of Conference
11.30	ADDRESSING LPG MALPRACTICES IN AFRICA: REGULATORY, TECHNICAL AND ECONOMIC SOLUTIONS		
	Joseph Nganga, <i>Director General</i> ENERGY REGULATORY COMMISSION – KENYA		
	Paula Joubert, <i>General Manager, Regional Business Development, East & Southern Africa</i> ORYX ENERGIES		
	Jhon M. Chege, <i>Group Operating Officer</i> PANONE GROUP OF COMPANIES		
	Hardy Rossouw, <i>Africa Head of LPG & LNG</i> VIVO ENERGY		

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REGIONAL LPG TRAINING COURSE

INVESTING IN THE LPG VALUE CHAIN OF KENYA

DAY 01

24th June 2015

- 13.00** Registration and coffee
- 14.00** **Opening and introductions**
Welcome and introduction of all delegates

Jackson Ongubo,
Chairman PIEA LPG Focus Forum
- 14.30** **LPG - AN EXCEPTIONAL ENERGY (PRODUCTION AND REFINING, PROPERTIES, CHARACTERISTICS, SPECIFICATIONS, SAFE HANDLING AND MSDS)**

Robert Shisoka, *Resource, PIEA*
- 15.30** **Coffee Break**
- 15.45** **THE GLOBAL LPG BUSINESS AND LPG IN EAST AFRICA - A REVIEW OF THE LPG BUSINESS IN EAST AFRICA SHOWING TRENDS, CHALLENGES, OPPORTUNITIES, EMERGING ISSUES**

David Tyler, *Director, WLPGA*
- 16.30** **LPG INFRASTRUCTURE REQUIREMENTS - IMPORT/PRODUCTION, STORAGE, FILLING, TRANSPORTATION**

Joe Kiarie, *Resource, PIEA*
- 17.00** **CASE STUDIES AND SYNDICATE GROUPS**

David Tyler, *Director, WLPGA*
- 17.30** **SUMMARY AND CLOSURE OF DAY ONE**

David Tyler, *Director, WLPGA*

DAY 02

25th June 2015

- 08.30** **Presentations by Syndicates**
All
- 09.30** **LPG CYLINDERS AND CYLINDER MANAGEMENT**

David Tyler, *WLPGA* & Joe Kiarie, *Resource, PIEA*
- 10.30** **Coffee Break**
- 11.00** **CYLINDER FILLING PLANTS**

David Tyler, *WLPGA*
- 11.30** **CASE STUDIES AND SYNDICATE GROUPS**

David Tyler, *Director, WLPGA*
- 12.00** **Presentations by Syndicates**
All
- 12.30** **Lunch**
- 14.00** **CHALLENGES IN THE DOWNSTREAM LPG DISTRIBUTION CHANNEL**

David Tyler, *Director, WLPGA*
- 14.30** **INTRODUCTION TO GOOD BUSINESS PRACTICES & GOOD SAFETY PRACTICES**

David Tyler, *Director, WLPGA*
- 15.00** **CASE STUDIES AND SYNDICATE GROUPS**

David Tyler, *Director, WLPGA*
- 15.30** **Coffee Break**
- 15.45** **MANAGING RISK IN THE LPG BUSINESS**

David Tyler, *Director, WLPGA*
- 16.15** **INTRODUCTION TO GUIDELINES FOR THE DEVELOPMENT OF SUSTAINABLE LPG MARKETS**

David Tyler, *Director, WLPGA*
- 16.45** **CASE STUDIES AND SYNDICATE GROUPS**

David Tyler, *Director, WLPGA*
- 17.30** **SUMMARY AND CLOSURE OF DAY TWO**

David Tyler, *Director, WLPGA*

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DAY 03

26th June 2015

08.30 Presentations by Syndicates
All

09.00 MANAGING BULK LPG

Robert Shisoka, *Resource*, PIEA

10.30 Coffee Break

10.45 EA LPG STANDARDS AND REGULATORY FRAMEWORK

Joe Kiarie, *Resource*, PIEA

11.30 REVIEW OF STAKEHOLDER ISSUES AND DEVELOP ACTION PLANS

David Tyler, *Director*, WLPGA

12.30 SUMMARY AND CLOSE OF TRAINING

David Tyler, *Director*, WLPGA

ABOUT THE TRAINERS

Robert Shisoka, *Resource*, PIEA



Robert Shisoka is a graduate in Electrical Engineering from the Technical University of Augsburg with concentration in Communications Engineering and specialization in Hardware and Software Design. Robert has 24 Years' experience in the Downstream Oil and Gas Industry and dons several hats, multi-tasking across diverse functional areas including training.

Robert is the Lead Consultant of Hydrocarbon Management Consultancy and has direct hands-on experience in:

- LPG Market assessment, studies and business plans.
- LPG Project Feasibility Studies.
- Preliminary and Detailed Design of LPG facilities, including process, mechanical, electrical, instrumentation, civil and structural engineering.
- Project Management and Construction Supervision.
- Commissioning and Training.
- Hazop/Quantified Risk Assessment Studies.
- Specifying and Sourcing of LPG Plant and Equipment.
- Management of LPG Infrastructure Facilities.
- Commercial, Technical and Safety Audits of Existing LPG Businesses and Facilities.
- Accident Investigation.

Robert is also a member of the Oil and Gas Industry Technical Committees that develop and review technical standards and codes of practices for the industry

Joseph K Kiarie, *Resource*, PIEA



Joe Kiarie is the Managing Partner of Synergetic Energy Partners and has over thirty five years experience at various levels of responsibility primarily in oil and gas industry cutting across over twenty five countries in Africa, Asia and Europe. An Engineer by profession with a proven track record in refinery, LPG, aviation, logistics, terminals, fleet and lubricant plants engineering, operations, risk management, training and HSE (health, safety and environment), he has been a

key leader and player at corporate level in initiation, development, execution, commissioning and performance monitoring of major and diversified investment portfolios which encompass refinery projects and maintenance engineering including major turnaround revamps in Kenya, mounded LPG storage plant in Pakistan, several aboveground LPG storage and dispensing facilities in Eastern Africa and South Asia, bottom loading and vapour recovery units in southern Africa, various large bulk petroleum storage facilities across Africa, technical and safety review and revision of proprietary bulk petroleum storage and distribution facilities in the UK, formulation and implementation of global standards in LPG and bulk petroleum storage facilities engineering, operations, HSE, risk reduction and automation and building from the ground and leading a professional engineering and technical services team to provide support in planning, implementing and maintenance of investment and maintenance projects in Africa, Asia and Europe for a major multinational integrated oil and gas exploration, production and marketing company.

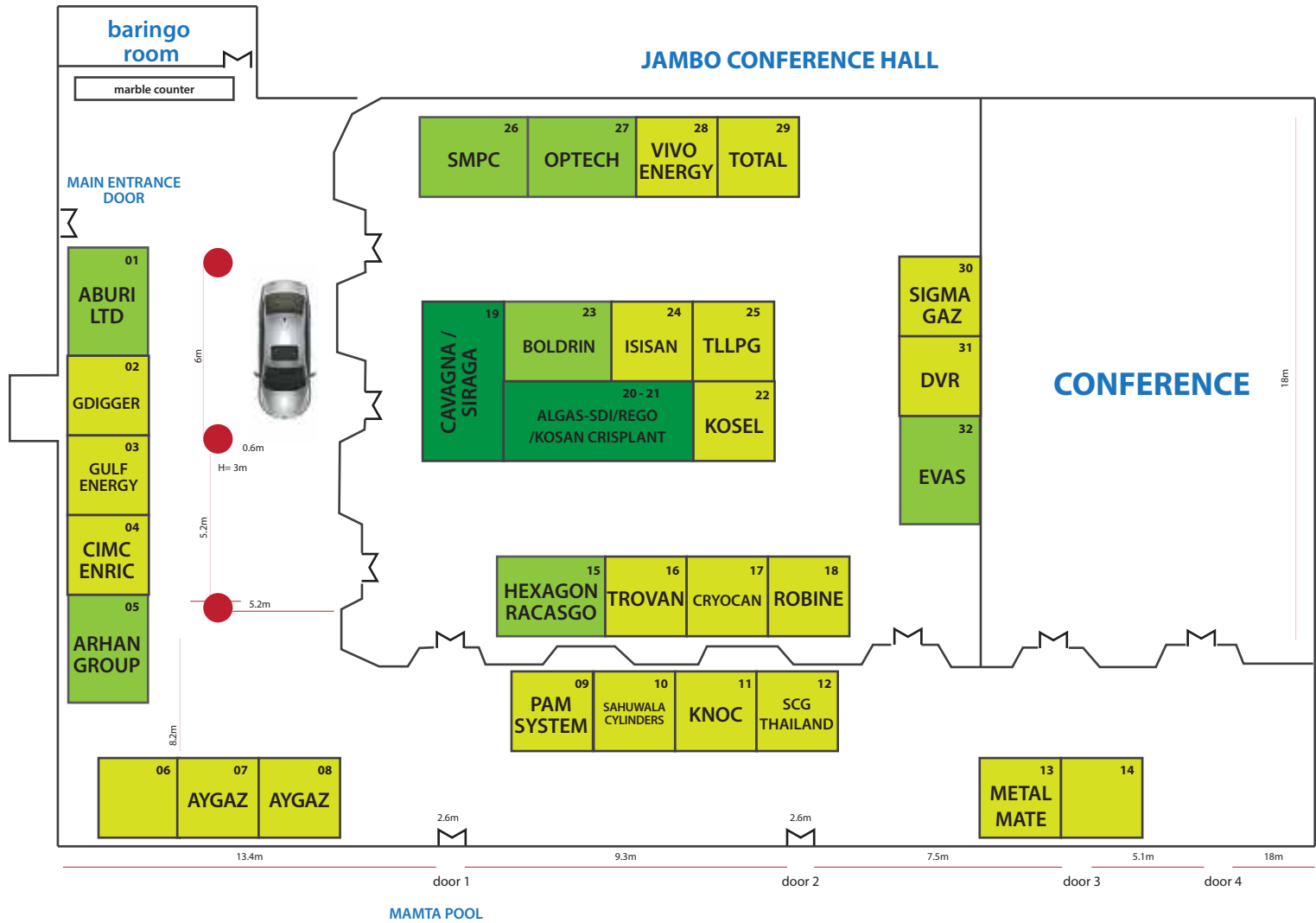
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— FLOORPLAN —



9sqm

12sqm

18sqm

For more information, please contact:

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EXHIBITION PRICE

Raw Space (min 36sqm) 500 USD/sqm

Basic Booth (min 9sqm) 550 USD/sqm



Consists of: Wall Panels; 1 x Reception Table; 2 x Chair; 1 x Power point/outlet; 1 x Spotlight; 1 x Waste Basket; Carpet underlay; Fascia Sticker with Booth No.

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SPONSORSHIP, EXHIBITION AND PARTICIPATION OPTIONS

SPONSORSHIP OPTIONS	INVESTMENT
<p>LPG WEEK SPONSOR Africa LPG Summit - Branding as Conference Sponsor - 10 conference passes LPG Exchange Cocktail Reception - Branding as Cocktail Sponsor - 5 cocktail passes PIEA LPG Safety Golf Challenge - 2 Four Ball teams (8 people) - Branding – On course (One Hole or Putting Green or Pitching Area)</p>	USD 15,000
<p>AFRICA LP GAS SUMMIT GOLD SPONSOR - Branding as GOLD Sponsor - 30 minute Speaking Slot - 12 sqm Exhibition Booth - 10 Conference Passes</p>	USD 20,000
<p>AFRICA LP GAS SUMMIT SILVER SPONSOR - Branding as SILVER Sponsor - 30 minute Speaking Slot - 12 sqm Exhibition Booth - 5 Conference Passes</p>	USD 15,000
<p>AFRICA LP GAS SUMMIT CONFERENCE SPONSOR - Branding as Conference Sponsor - 30 minute Speaking Slot - 9 sqm Exhibition Booth - 3 Conference Passes</p>	USD 10,000
<p>LPG EXCHANGE COCKTAIL RECEPTION SPONSOR - Branding as Cocktail Sponsor - 5 cocktail passes</p>	USD 5,500
<p>PIEA LPG SAFETY GOLF CHALLENGE SPONSOR - 2 Four Ball teams (8 people) - Branding – On course (One Hole or Putting Green or Pitching Area)</p>	USD1,500

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EXHIBITION BOOTHS (Shell Scheme)	INVESTMENT
18 sqm (6m x 3m)	USD 9,900
12 sqm (4m x 3m)	USD 6,600
9 sqm (3m x 3m)	USD 4,950
PARTICIPATION OPTIONS	COST
Full Package (Conference) <ul style="list-style-type: none"> - Half Day Safari (Nairobi National Park) - Africa LPG Summit - LPG Exchange Cocktail Reception - PIEA LPG Safety Golf Challenge 	USD 1,500
Full Package (Training) <ul style="list-style-type: none"> - Half Day Safari (Nairobi National Park) - LPG Exchange Cocktail Reception - LPG Academy Training - PIEA LPG Safety Golf Challenge 	USD 1,700
Half Day Networking Safari Only	USD 200
Africa LPG Summit Only	USD 1,000
LPG Exchange Cocktail Reception Only	USD 250
LPG Academy Training Only	USD 1,200
PIEA LPG Safety Golf Challenge Only	USD 150



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SPONSORSHIP for 2015 GOLF DAY

The PIEA Annual Golf Day will be held on Friday, 26 June 2015 at Nairobi's premier championship golf course, Muthaiga Golf Club – a 5 minute drive away from Safari Park Hotel, at the conclusion of the African LP Gas Summit and Exhibition.

Sponsorship details as follows:

Sponsorship: US\$1,500 per company/brand

Benefits:

- a) Two Four Ball teams (8 people)
- b) Branding:
 - On course - One Hole or Putting Green or Pitching Area
- c) Branded Giveaways in Welcome Kit (120 pieces) (Suggestions: Towels, balls, markers, umbrellas)
- d) Lunch, Dinner and drinks are provided to all players

Format:

Four Ball Better Ball Alliance Stableford. Best two scores per hole to count, for team prize. Top four teams will be awarded prizes, in addition to Longest drive and nearest the pin (men and ladies)



