

LPG PHILIPPINES FORUM 2015

24 - 25 AUGUST 2015
MANILA - PHILIPPINES

UNLOCKING LPG DEMAND IN THE PHILIPPINES



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LPG PHILIPPINES FORUM 2015

UNLOCKING LPG DEMAND IN THE PHILIPPINES

24 - 25 August 2015 | Manila - Philippines

AGENDA | DAY ONE

24 August 2015



08:30 Registration

09:00 Welcome Remarks
LPG & THE PHILIPPINES: OVERCOMING HURDLES FOR A BETTER ENERGY SOLUTION

Zenaida Y. Monsada, *Undersecretary*
DEPARTMENT OF ENERGY, PHILIPPINES

09:15 **WHAT'S NEW? AN INTRODUCTION TO THE WLPGA APPLICATION DATABASE**

David Tyler, *Director*
WORLD LP GAS ASSOCIATION

09:45 Networking Coffee Break

HOUSEHOLD LPG

"It is estimated that over 4.3 million deaths each year can be attributed to indoor air pollution when people burn firewood or kerosene for cooking. These deaths disproportionately affect women and children and can be prevented when LPG can be a viable alternative."

Household LPG use for cooking remains one of the largest demands for LPG in the world and Philippines is no exception. What are some of the measures that can be developed in the Philippines to ensure further use of LPG and improve its quality and image as the safer source of fuel?

10:15 **IMPROVING YOUR VALUE PROPOSITION, BRANDING AND COMPANY VALUE THROUGH COMPOSITE CYLINDERS**

Representative:
HEXAGON RAGASCO

10:45 **RETICULATED LPG SYSTEMS FOR CONDOMINIUMS IN THE PHILIPPINES: MAKING IT WORK!**

Vic Marinas
Consultant
LPG ACADEMY

11:15 **INTRODUCING REFILLABLE LPG CANISTERS: A BUSINESS CASE FOR SMALL LPG CANISTERS TO BOOST DEMAND**

11:45 **REFORMING SUBSIDIES FOR 150 MILLION PEOPLE: LESSONS FROM INDIA**

To Be Invited:
INDIAN OIL

12:15 Networking Lunch

INDUSTRIAL LPG USE

Worldwide, LPG use in industries is expected to be the next primary driver for demand. In the Philippines, there is particularly strong opportunity to increase LPG demand for power generation as these can be deployed especially well for distributed energy, in comparison to the cost of running generators on costlier diesel. There is also scope for change in the chemical and energy industry as LPG becomes more popular as a feedstock in Naphtha Crackers.

14:00 **OPPORTUNITIES FOR DISTRIBUTED POWER GENERATION ACROSS THE ISLANDS USING LPG**

14:30 **OPPORTUNITIES FOR SMALL SCALE URBAN USE LPG GENERATORS DURING BROWN-OUTS**

15:00 **IMPLICATIONS FOR THE PHILIPPINE CHEMICAL AND ENERGY INDUSTRY IN THE USE OF LPG IN NAPHTHA CRACKER OPERATIONS**

15:30 Networking Coffee Break

16:00 **INDUSTRY – GOVERNMENT WORKING GROUP: CAN LPG PLAY A BIGGER ROLE IN THE ENERGY VALUE CHAIN IN THE PHILIPPINES?**

The government of the Philippines plays a vital role in the development of the LPG industry and the reality of increasing the demand for LPG. LPG should be promoted and given an opportunity to grow on the following arguments:

- Environmental Protection and Reducing Air Pollution
- Improving the Quality of Life
- Energy Security and Diversification

In this unique working group discussion, the industry and government representatives are encouraged to compare notes and come up with measures to grow the industry. Streamlining licensing, especially of new technologies will also help the industry adopt new applications of LPG.

Moderated By:

David Tyler, *Director*
WORLD LP GAS ASSOCIATION

17:00 End of Conference Day One

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AGENDA | DAY TWO

25 August 2015



08:30 Registration

WORLDWIDE TRENDS

How will the developments in the global and local marketplace for LPG affect the Philippines? How would low oil prices affect the demand for LPG? What would opportunities from diversifying supplies bring to the Philippines? What are the opportunities and challenges that will arise from increased refinery capacity in the Philippines?

As the world LPG markets integrate, these questions and more will impact LPG in the Philippines and need to be understood.

09:00 **LOWER PRICES, INCREASED VOLATILITY, AND INCREASING OPTIONS FOR DIVERSIFIED SUPPLY – LPG TRENDS AND ITS IMPACT ON THE LPG MARKET IN THE PHILIPPINES**

09:30 **INCREASED SUPPLY IN THE PHILIPPINES – DEVELOPING REFINERIES AND INFRASTRUCTURE AND ITS LIKELY IMPACT ON PRICES AND DEMAND**

Representative:
PETRON

10:00 Networking Coffee Break

AUTOGAS

“23 million LPG vehicles running around in the world, and somehow, the Philippines is the only country in the world with a problem with health impacts.”

The autogas industry in the Philippines did not manage to pick up despite a promising start. However, a significant increase in the demand for LPG will depend on the industry's ability to revive the sector, despite the challenges and misgivings in the industry.

How?

10:30 **THE IMPACT OF DIESEL EMISSIONS ON HEALTH AND ENVIRONMENT**

Representative:
WORLD HEALTH ORGANIZATION

11:00 **ENVIRONMENTAL IMPACT STUDY ON TRANSPORTATION FUELS – OPPORTUNITIES FOR THE PHILIPPINES**

To Be Invited:
Eric Johnson,
Director
ATLANTIC CONSULTING

11:30 **DOING CONVERSIONS RIGHT: DEVELOPING A QUALITY FRAMEWORK FOR PROPER CONVERSIONS AND IMPLEMENTATION**

To Be Invited:
IDIADA

12:00 **THE MARKET FOR OEM LPG VEHICLES: OPPORTUNITIES AND AVAILABILITY**

Makoto Arahata
Director
LPG CENTER OF JAPAN

12:30 Networking Lunch

14:00 **RESERVED FOR SPONSOR**

Panel Discussion:
MAKING LPG AUTOGAS WORK IN THE PHILIPPINES: HURDLES TO CROSS

Moderated by:
PARTNERSHIP FOR CLEAN AIR (PCA), PHILIPPINES

16:00 End of conference Day Two

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LPG PHILIPPINE FORUM 2015 FLOORPLAN

9sqm
 12sqm
 18sqm
 36sqm

For more information, please contact:

CALVIN TAN

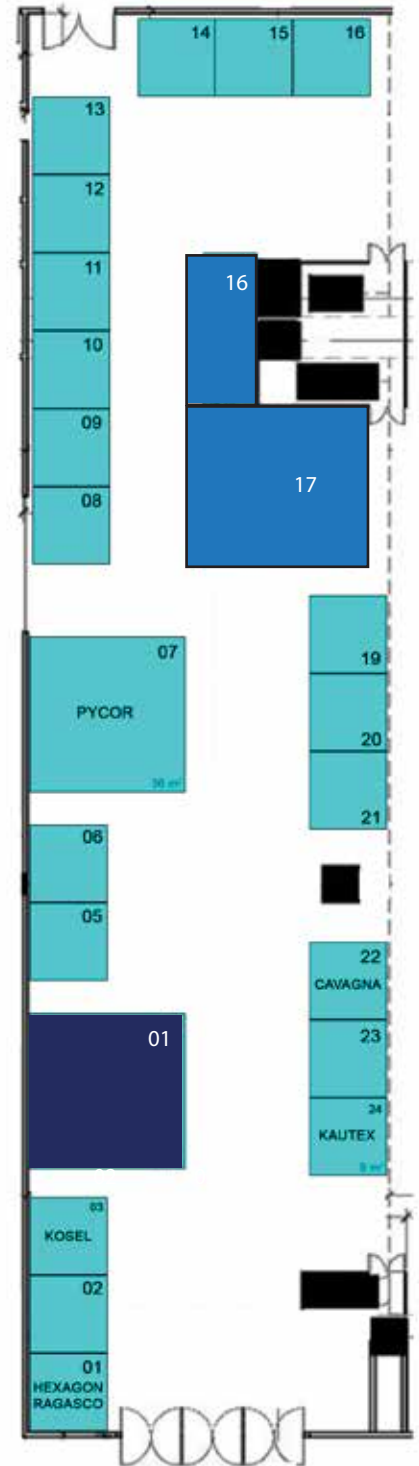
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TRADE EXHIBITION BOOKING FORM

Company Name: _____

Contact Name (Mr/Ms/Mrs/Dr/Prof): _____

Jobtitle: _____

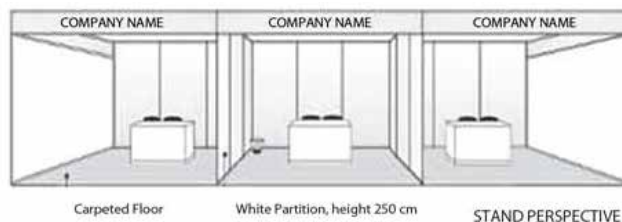
Contact Address: _____

Telephone: _____ Fax: _____ Email: _____

Booth Selected: _____ Investment Value: _____

Signature: _____

EXHIBITION PRICE	
SHELL SCHEME	550 USD/sqm
RAW SPACE	500 USD/sqm



Consist of:
Exhibition Table | 2 Chairs | Waste Basket | Carpeted Floor | White Partition 250cm

Terms & Conditions:

1. Payment Terms

Full payment upon receipt of invoice. AEG reserves the right to cancel and relocate all bookings not complying with the payment terms.

2. Alteration to Event

AEG reserve the right to make such changes to the time, schedule, location, presenters or in the general plan of the event without penalty, as may be deemed necessary by AEG management, to be in the best interest of the event.

3. Cancellation of Event

Should the event be cancelled due to war, acts of terrorism and/or natural calamities, AEG shall be under no liability in any way in respect of any liability incurred by the sponsor/exhibitor. Participant will receive a full credit for the entire amount paid towards a future event taking place within one year.

4. Cancellation of Sponsorship/Exhibition

a. If the sponsor/exhibitor cancels by providing AEG with written notice, no monies will be refunded and the Sponsor/Exhibitor/Marketing Partner is liable to pay the full amount of the package to AEG within five (5) working days of the cancellation notice if payment has not been made.

b. If AEG cancels the event/sponsorship/exhibition/marketing package for any reason apart from those covered by Clause 3, the sponsor/ exhibitor/ marketing package will be refunded in full within fourteen (14) days for any payments already made for sponsorship/exhibit on that event.

c. If AEG cancels a scheduled event/sponsorship/exhibition due to the failure on the part of

the sponsor/exhibitor to comply with payment term in Clause 2, the sponsor/exhibitor/marketing partner is liable to a fifty (50%) percent cancellation charges to be made payable to AEG within five (5) days of the cancellation notice.

5. Liability

AEG accepts no responsibility for any loss or damage to properties or personal injuries that occurs during, or in preparation for, the event.

In making arrangements with third parties for carriage by air, hotel, accommodation, transportation, or other services, for purposes related to the event/sponsorship/exhibition on behalf of the sponsor/exhibitor, AEG is protected from liability of any kind arising out of such arrangements.

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AEG undertakes to extensively research and market each event but are unable to guarantee the number of delegates or their purchasing power or level of responsibility. Estimates made or given whether in publicity material about the event by or on behalf of AEG whether verbally or in writing shall not be constituted as a guarantee and is not incorporated or become part of the Agreement unless the estimate is contained in the amendment part of the Agreement and countersigned by a Director.

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Any additional charges incurred at the event, which are not covered by the package, shall be borne by the sponsor/exhibitor. Any additional charges incurred at the event by the sponsor/exhibitor, which are billed to AEG are payable to AEG within five (5) working days of receipt of invoice.

